

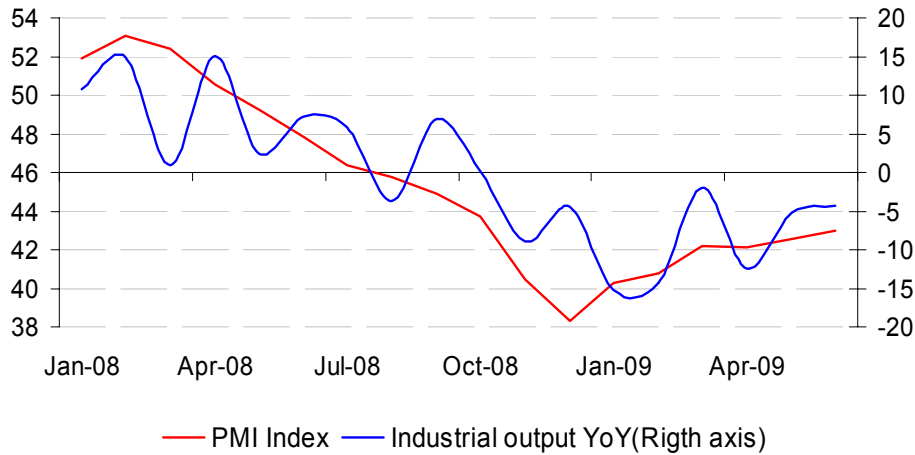


BANK HANDLOWY W WARSZAWIE S.A.
Initial 2Q 2009 consolidated financial results

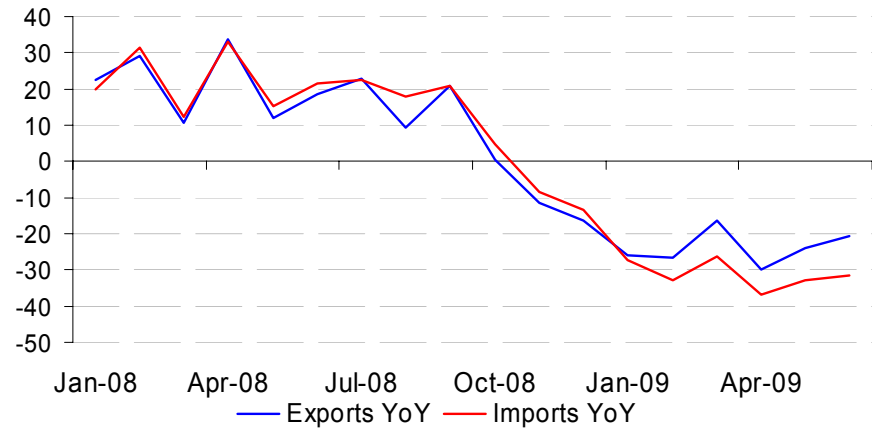


Macroeconomic situation in 2Q 2009

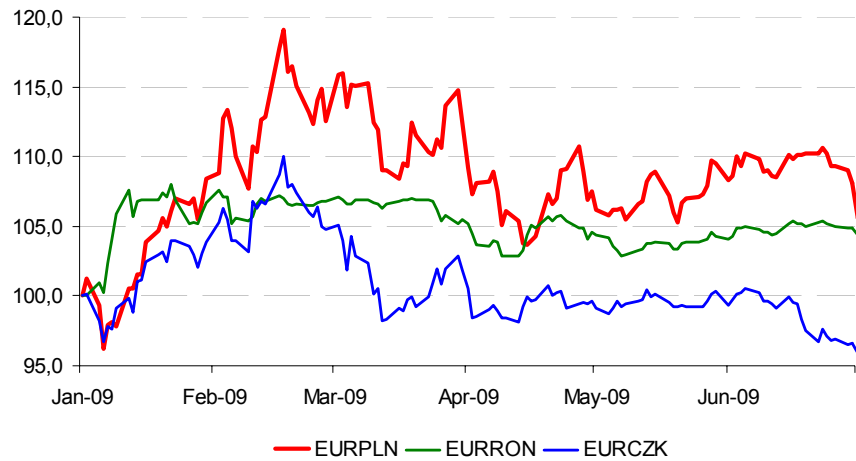
Gradual improvement in industrial output thanks to weaker exchange rate



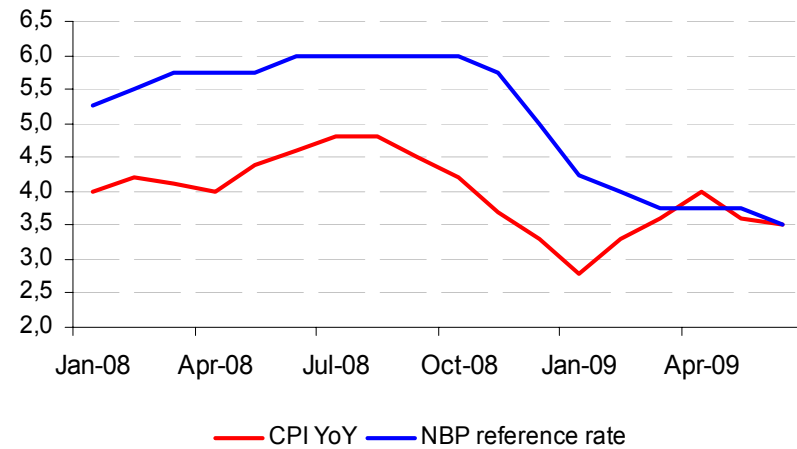
Imports decline at a faster pace than exports thus contributing to improvement in trade balance



PLN strengthens on the back of improved market sentiment and stronger fundamentals



MPC cuts rates by 150bps to 3.50% in 1H 2009

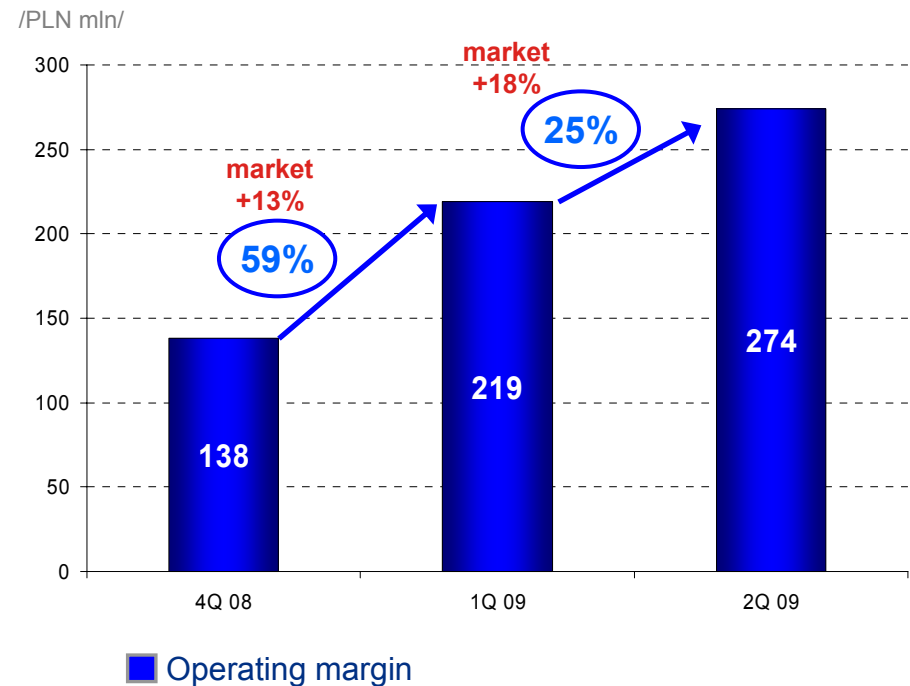
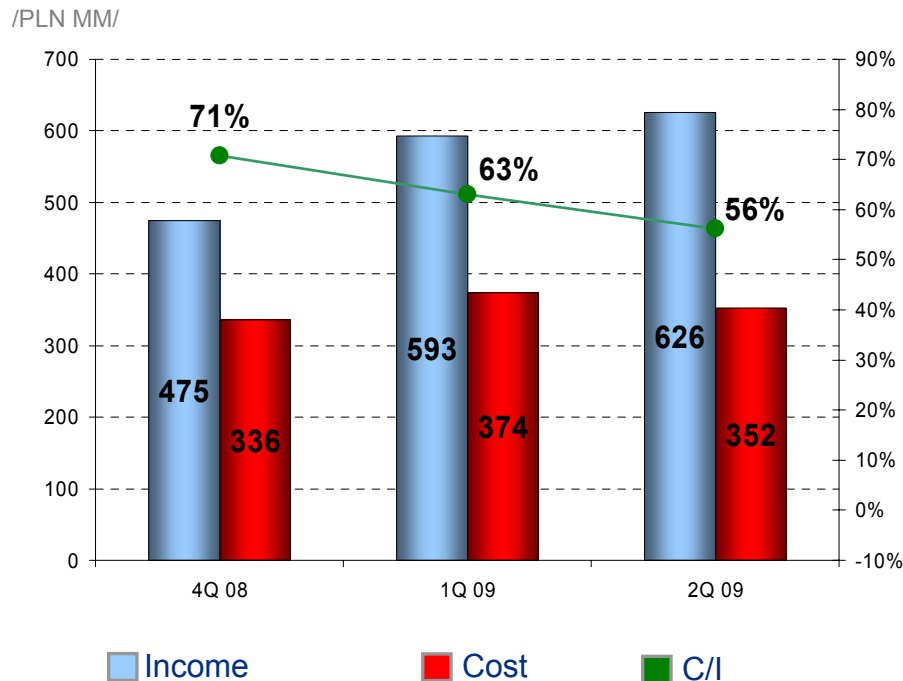


Source: Citi Handlowy, GUS, NBP

An improvement in Bank's results

- **Operating margin:** PLN 274 million - an increase of 20% as compared to the second quarter of 2008 and 25% as compared to the first quarter of 2009.
- **Operating income:** PLN 626 million – an increase of 3% as compared to the second quarter of 2008 and 6% as compared to the first quarter of 2009.
- **Operating expenses:** PLN 352 million – a decrease of 8% as compared to the second quarter of 2008 and 6% as compared to the first quarter of 2009.
- **The growth of cost effectiveness (cost/ income ratio):** it decreased to the level of 56% which constituted a 7 pp decrease as compared to the second quarter of 2008 and a 7 pp decrease as compared to the first quarter of 2009.
- **Capital adequacy ratio:** 13.5% - an increase of 1.9 pp as compared to the second quarter of 2008 and 2.3 pp as compared to the first quarter of 2009 .
- **Loans to deposits ratio:** 69% - no change as compared to the second quarter of 2008 and a decrease of 4 pp as compared to the first quarter of 2009.

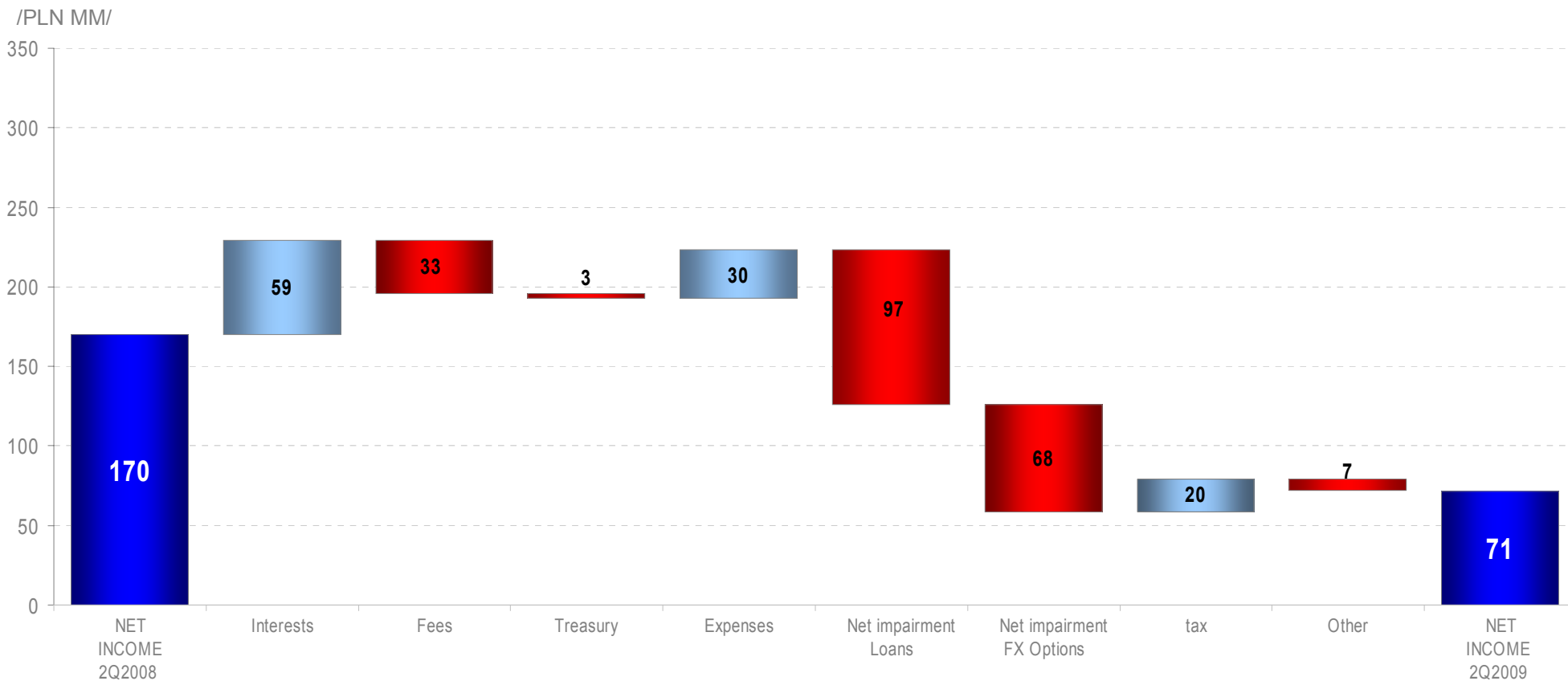
Increase of operating margin in the last two quarters



- Increase of operating margin in the last two quarters above the market, thanks to:
 - better cost effectiveness in the last two quarters – a decrease of Cost/Income ratio (C/I) to 56%
 - stable increase in income

Operating margin = income - cost

Net income



↑ 18%

(2Q09/2Q08)
Net interest income

market
-9%

↓ 20%

(2Q09/2Q08)
Fee & commission income

market
+9%

↓ 8%

(2Q09/2Q08)
Expenses and depreciation

market
+3%

↑ 97 MM

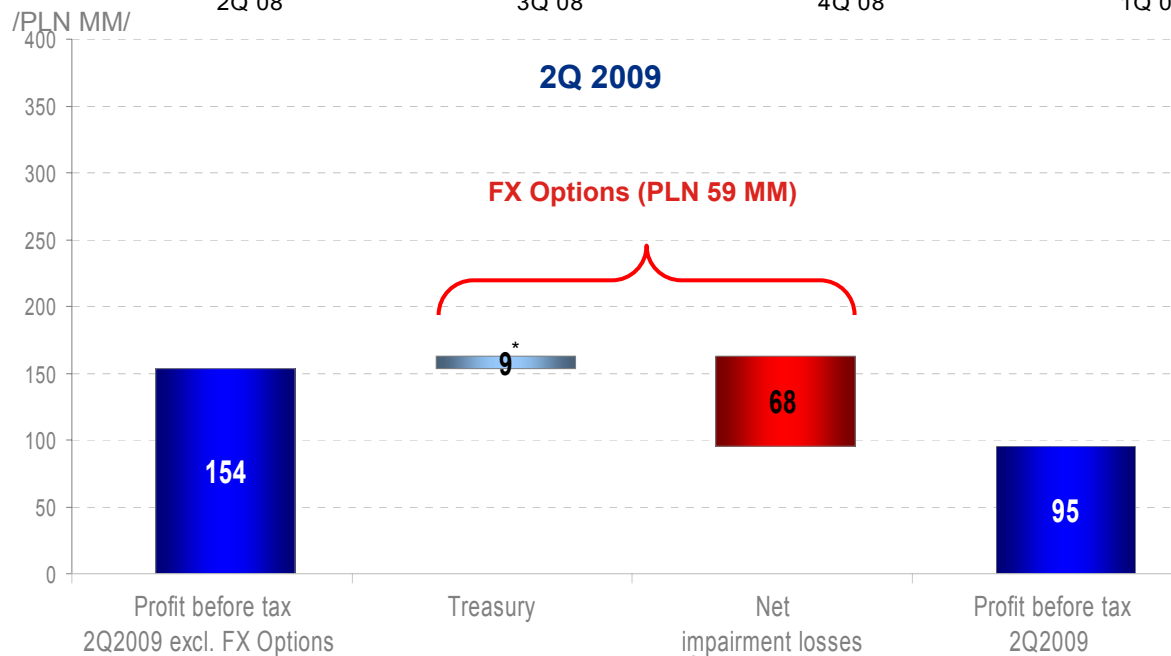
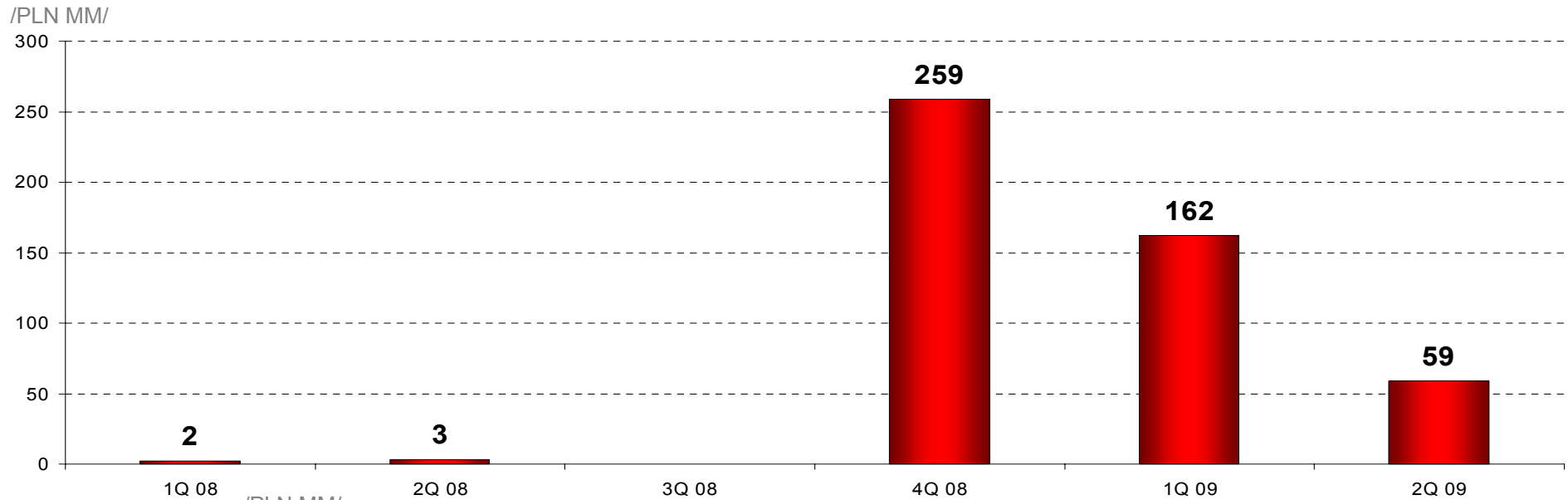
(2Q09/2Q08)
Net impairment losses loans

↑ 68 MM

(2Q09/2Q08)
Net impairment FX Options

citi handlowy

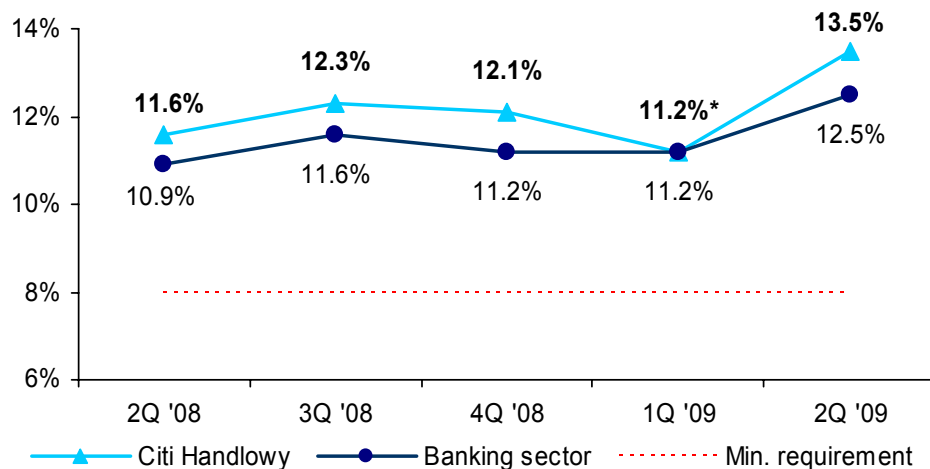
FX Options' impact on Bank's income



*Including FX Options hedging

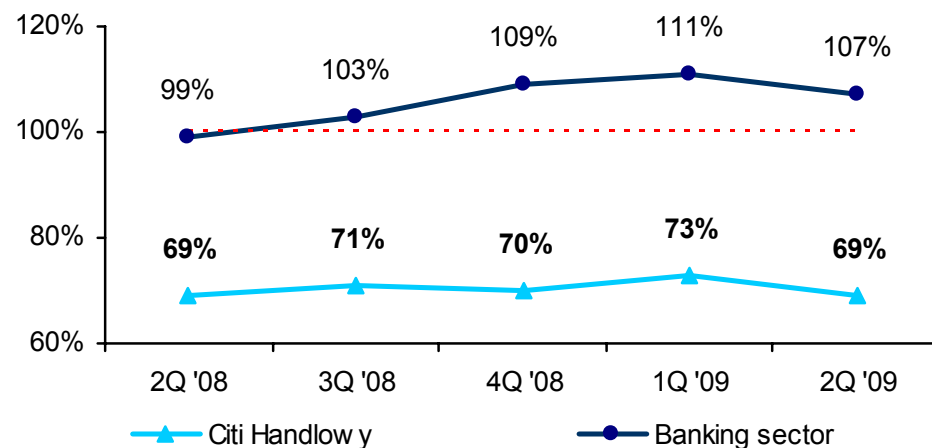
Stable Bank's position

Strong capital base (CAR)

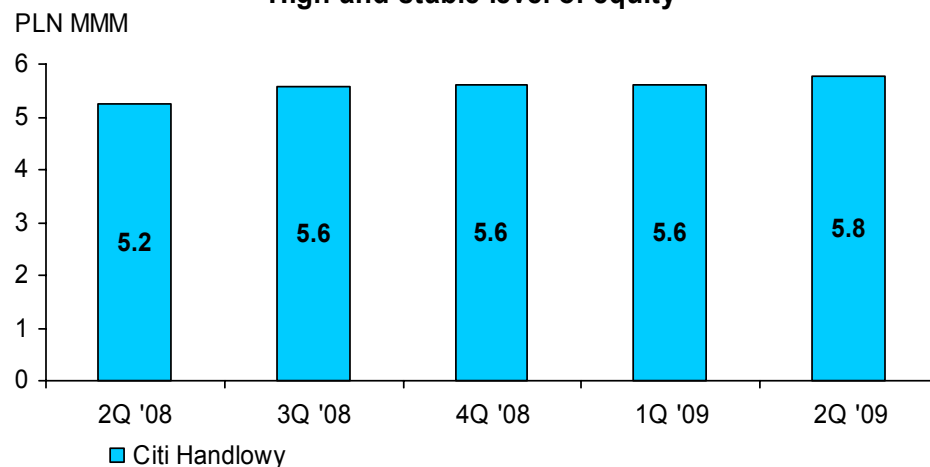


* not including 2008 net income

High liquidity (Loans/Deposits)



High and stable level of equity



Source: Citi Handlowy, NBP

- The Bank's solvency and liquidity ratios are regularly monitored and they are well above the regulatory minimums.
- As at the end of 2Q 2009 Citi Handlowy loans to deposits ratio amounted to 0.69, one of the lowest in the market.
- Citi Handlowy maintains stable capital base

An increase in net interest margin

Net interest income and net interest margin

44%

(2Q09/2Q08)

**Deposits cost –
non-financial
sector**

95%

(2Q09/2Q08)

**Debt securities
portfolio income**

Market share

2Q08

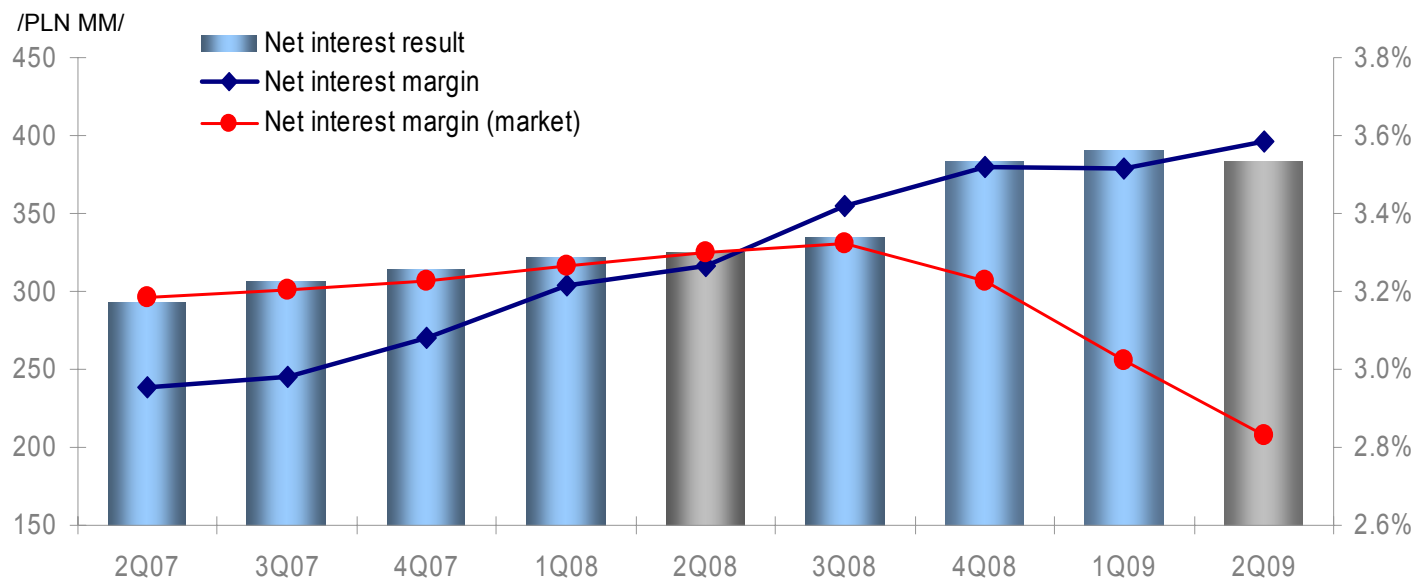
4.4%

1Q09

5.8%

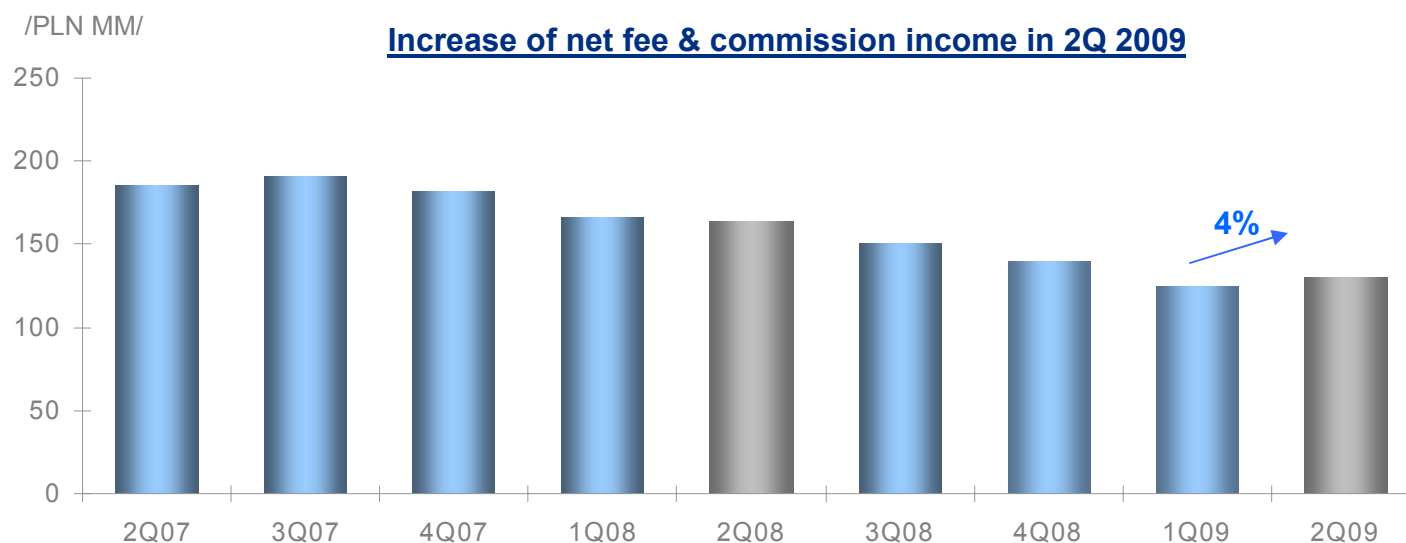
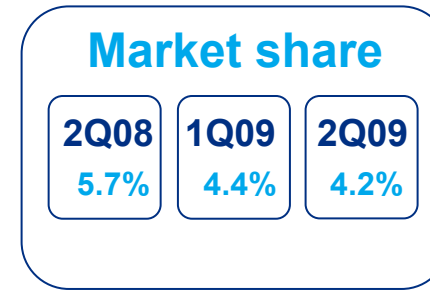
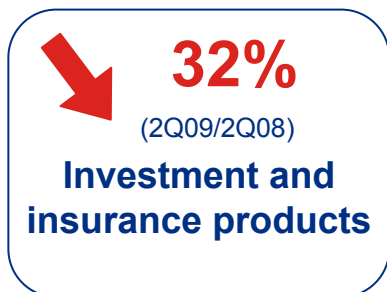
2Q09

5.8%

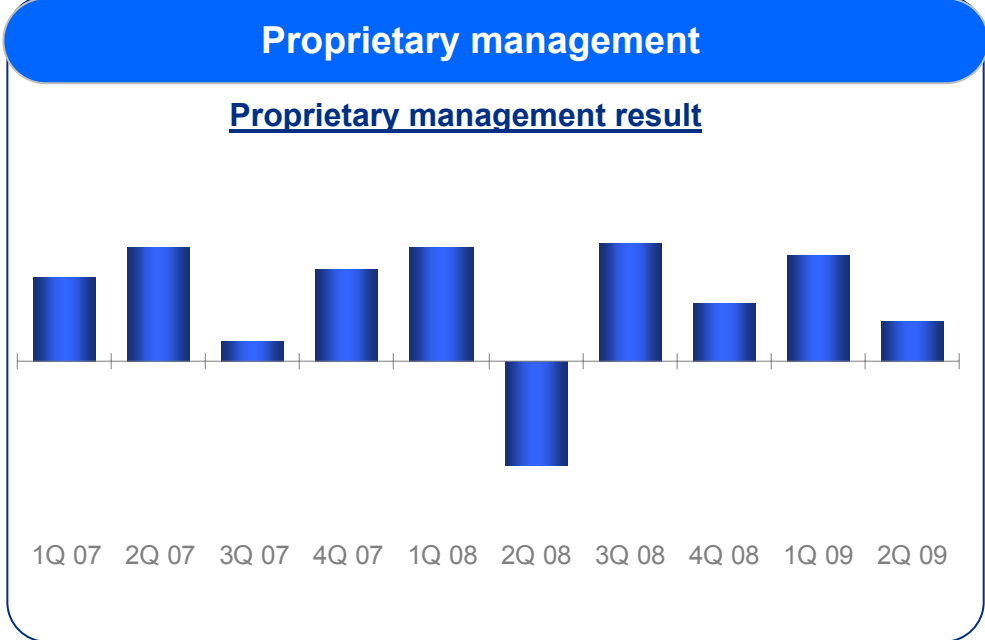
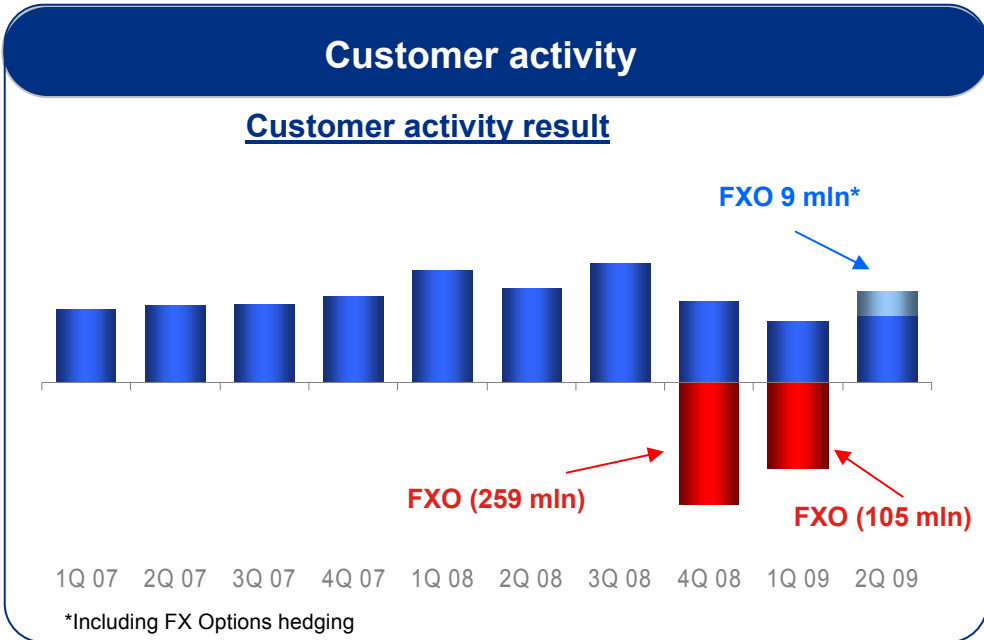


A first QoQ increase in fee & commission result in two years

Net fee & commission income



Stable customer activity result



Scale on charts is incomparable

Increase in impairment losses due to worsening market conditions

Net impairment losses*

2Q 2008

(15.9)



2Q 2009

(113.0)

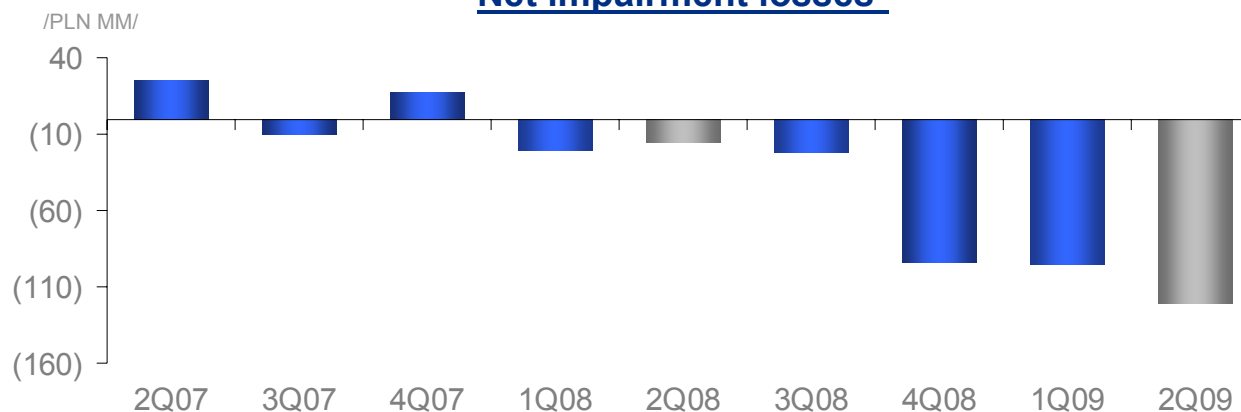


I/D (PLN MM)

(97.1)



Net impairment losses*



Corporate banking

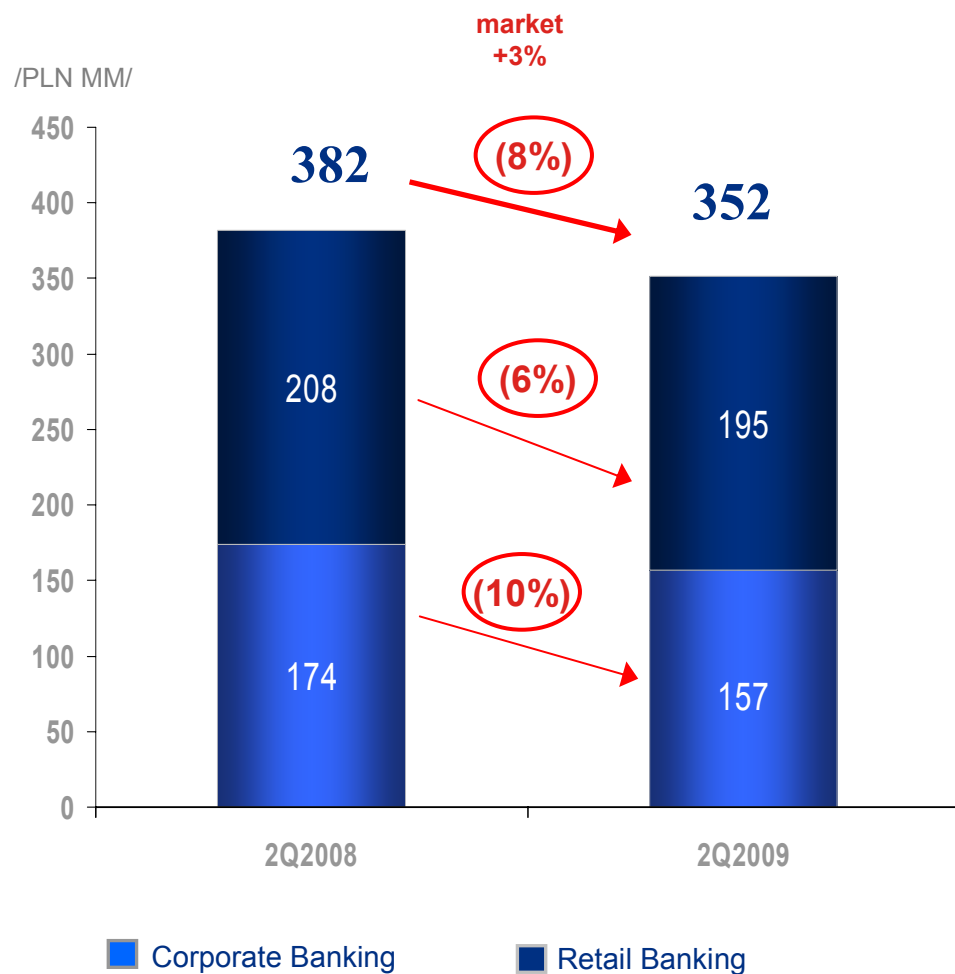
- Higher provision on IBNR (incurred, not reported losses) as a result of slowdown in the economy
- Additional provisions as a result of part of the loan portfolio sale

Retail banking

- Higher provision on IBNR (incurred, not reported losses) as a result of slowdown in the economy
- Growing credit cards and loans portfolio
- Increase of delinquent receivables share

*excl. FX Options

Expenses under control



Cost / Income		
	2Q08	2Q09
Corporate Banking	57%	43%
Retail Banking	68%	75%
Total	63%	56%

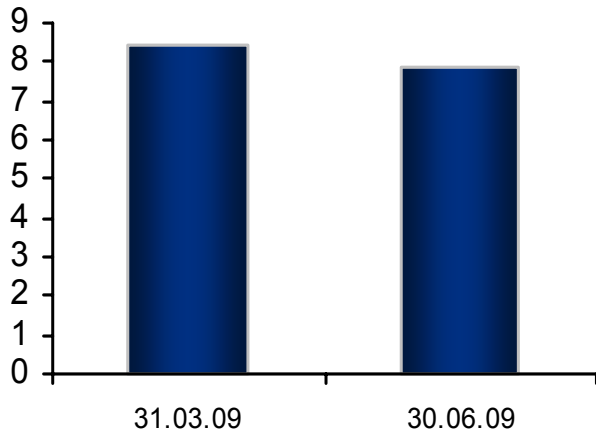
- Corporate Banking: lower staff expenses and decrease of depreciation
- Retail Banking: lower staff expenses and lower marketing expenses

Loans

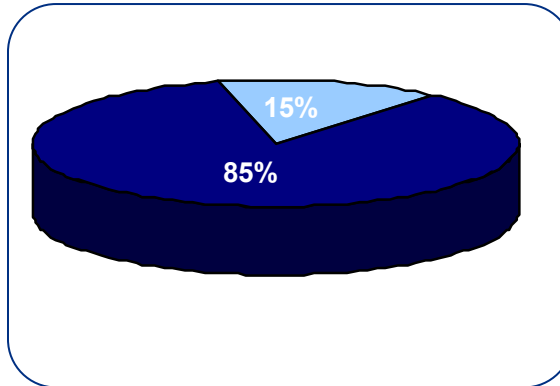
Non-financial sector loans

Corporate loans

/PLN MMM/



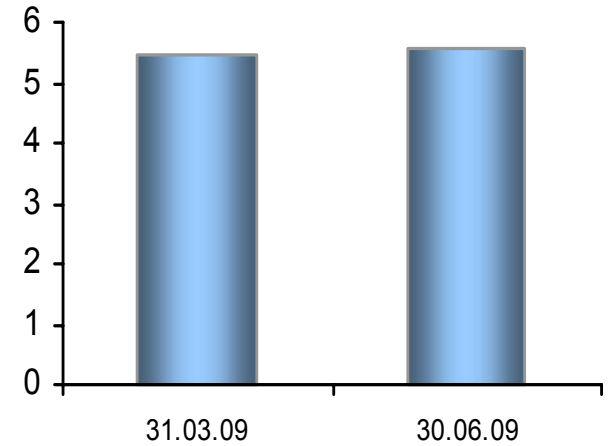
Gross loans non-financial sector Currency structure



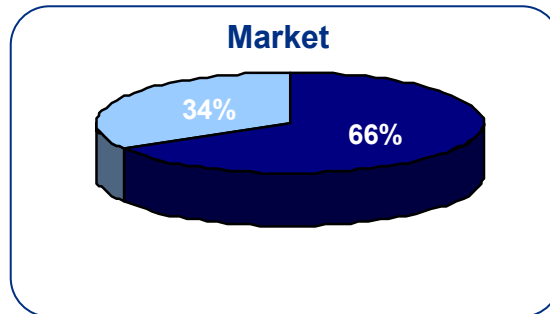
■ PLN ■ FX

Retail loans

/PLN MMM/



Market



	2Q2009/1Q2009	Market 2Q2009/1Q2009
Changes	(7%)	(3%)

	2Q2009/1Q2009	Market 2Q2009/1Q2009
Changes*	2%	3%

Corporate loans: including public sector and local government institutions

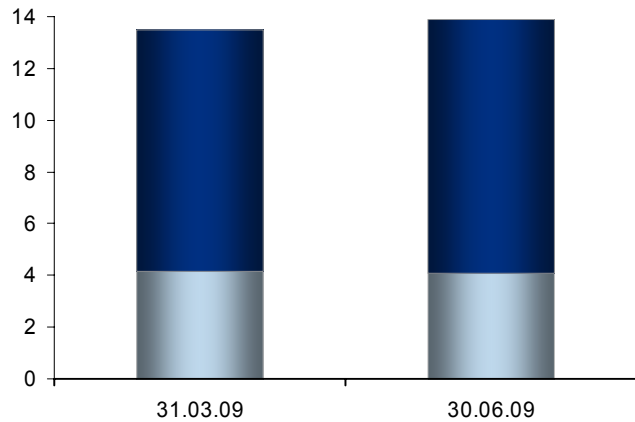
*excl. mortgage

Deposits

Non-financial sector deposits

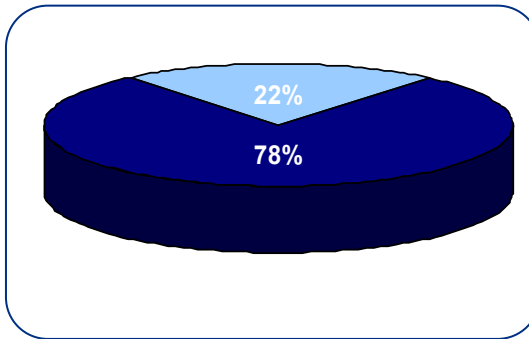
Corporate deposits

/PLN MMM/



■ Current ■ Term

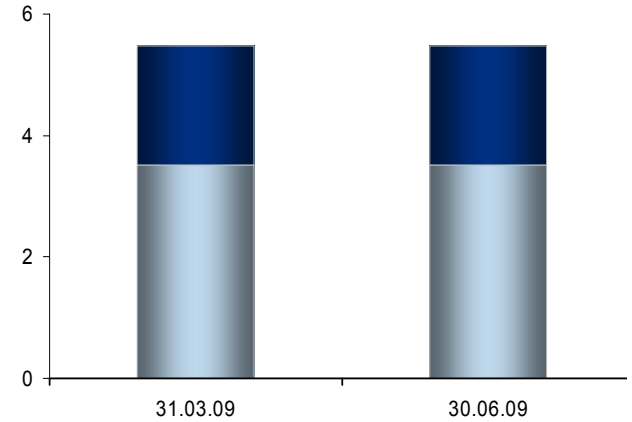
Deposits non-banking sector Currency structure



■ PLN ■ FX

Retail deposits

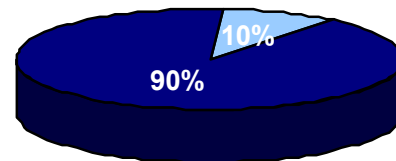
/PLN MMM/



■ Current ■ Term

Changes	2Q2009/1Q2009	Market 2Q2009/1Q2009
Current	(2%)	9%
Term	5%	0%
Total	3%	3%

Market



Changes	2Q2009/1Q2009	Market 2Q2009/1Q2009
Current	0%	9%
Term	1%	(2%)
Total	0%	2%

Corporate deposits including public sector and local government institutions

Summary

Proper long term strategy of the Citi Handlowy for the crisis as well

- **Stability and liquidity**
- **An increase in income and in effectiveness (C/I)**
- **A decrease in expenses**
- **Growing operating margin**
- **Success of the strategy in deposits scope**